

Questions:

1. Are you looking for a hosted asp solution or software on site?

Answer: *Please refer to page 7 of RFP. There are two hosting options we are looking at; hosted at DVH or software as a service. We are asking that you quote both and if you have a survivable solution quote that also.*

2. If a company has many modules, do you want quotes for all the modules?

Answer: *Please refer to our pricing sheet, Appendix B in RFP.*

3. What are you looking for in Maintenance?

Answer: *We are looking for a database to submit maintenance requests and to house all relevant inspections so State and Federal surveyors and the State Fire Marshall can look at the inspections. We would like the system to alert when inspections are due. We would like a system to track preventative maintenance orders, and also track duty cycle of major equipment. Refer to items 466-475 on RFP, Appendix A.*

4. What are you looking for as far as demographic information?

Answer: *Refer to the RFP for required information.*

5. Is there is an absolute "deal breaker."

Answer: *Yes there are "deal breakers" based on the RFP.*

6. Are you looking for a customized system?

Answer: *The current system is customized; we need a system that is off the shelf and that has some ability for some customization.*

7. What is the census?

Answer: *The average census is 96%; max can be 150*

8. What kind of experience are you looking for?

Answer: *Please refer to attachment 4, question 1 of RFP.*

9. Will billing/payroll ever tie in to the state system?

Answer: *No*

10. Will you look at non medical references and take those into consideration?

Answer: *We will be checking all references.*

11. Are you interested in capturing images?

Answer: *We are interested in capturing images for X-rays, integrating lab results and possibly EKG images.*

12. Are therapy services contracted or staffed?

Answer: *They are contracted and will be using the new system.*

13. Will a copy of the sign-in sheet be provided?

Answer: *It will be posted on the website with the questions.*

14. Are you looking for a dashboard setup?

Answer: *Yes*

15. Which Pharmacy do you use?

Answer: *Pharmerica*

16. Is there potential for video conferencing?

Answer: *No*

Additional Information Discussed:

- We are asking each vendor to provide a demonstration that includes hands-on trial of the software, as noted on page 5 of the RFP. Demos are being held from 12/13/10 to 1/24/11. We will put together a schedule where vendors can sign up for presentations.